

#guyinflannel

A fun financial fact told by a guy in flannel, sipping fancy drinks.

A video social media campaign

Video structure

1



Introduce a local restaurant



Sip a fancy, homemade, non-alcoholic drink



Talk about the drink's taste



Relate the drink's taste to a financial fact

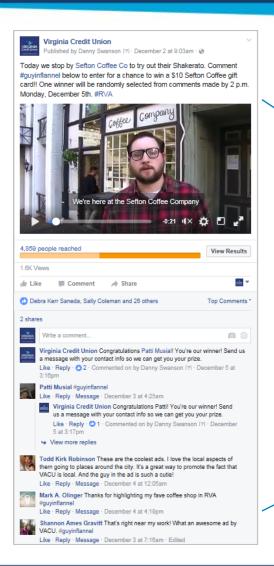


End Card



Logo

Premise: Highlight a local restaurant



Virginia Credit Union Post



Virginia Credit Union

Published by Danny Swanson [7] - December 2 at 9:03am - 🚱

Today we stop by Sefton Coffee Co to try out their Shakerato. Comment #guyinflannel below to enter for a chance to win a \$10 Sefton Coffee gift card!! One winner will be randomly selected from comments made by 2 p.m. Monday, December 5th. #RVA

Responses to the post



Todd Kirk Robinson These are the coolest ads. I love the local aspects of them going to places around the city. It's a great way to promote the fact that VACU is local. And the guy in the ad is such a cutie!

Like · Reply · Message · December 4 at 12:05am



Mark A. Olinger Thanks for highlighting my fave coffee shop in RVA #guyinflannel

Like · Reply · Message · December 4 at 4:19pm

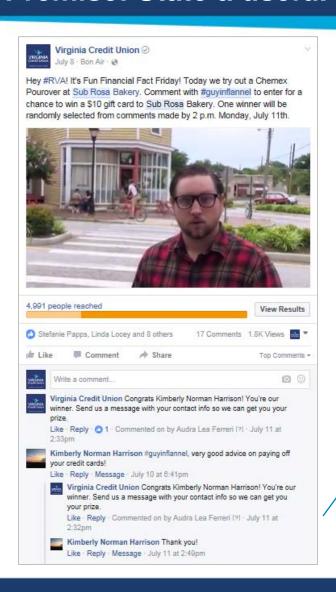


Shannon Ames Gravitt That's right near my work! What an awesome ad by VACU. #guyinflannel

Like · Reply · Message · December 3 at 7:16am · Edited



Premise: State a useful financial fact



Responses to the post



Kimberly Norman Harrison #guyinflannel, very good advice on paying off your credit cards!

Like · Reply · Message · July 10 at 6:41pm



Virginia Credit Union Congrats Kimberly Norman Harrison! You're our winner. Send us a message with your contact info so we can get you your prize.

Like · Reply · Commented on by Audra Lea Ferreri [?] · July 11 at 2:32pm



Kimberly Norman Harrison Thank you!

Like · Reply · Message · July 11 at 2:49pm



Premise: Benefit both parties involved

Local Business

Free social media promotion

Establish relationship with Virginia Credit Union

Give away gift card to someone who comments on post Virginia Credit Union

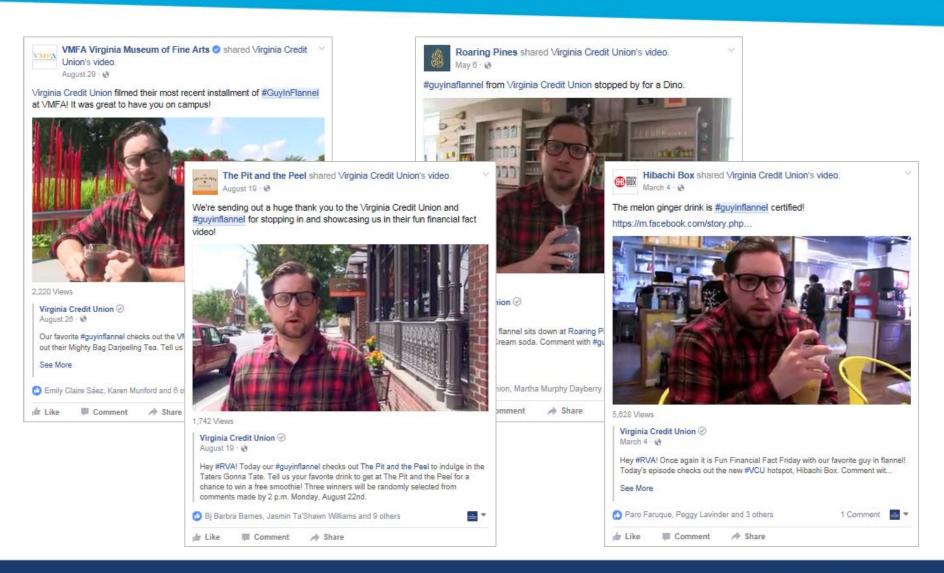
Promote the importance of financial education

Establish relationship with local business

Showcase that Virginia Credit Union recognizes and appreciates "local" businesses

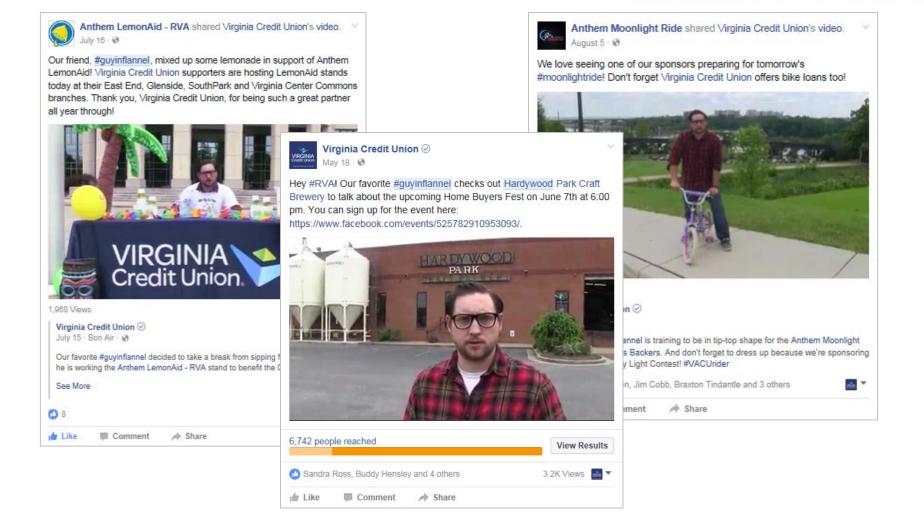


Facebook: Companies sharing posts



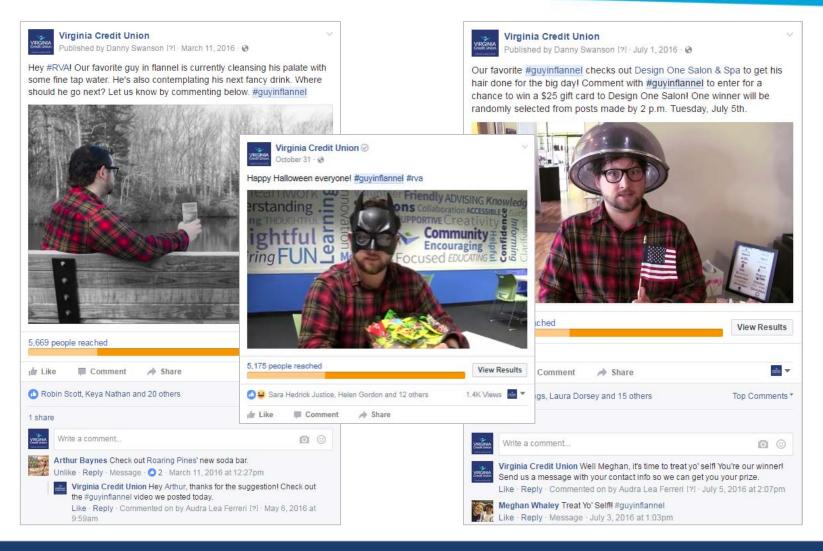


Facebook: Posts promoting local events





Facebook: Fun engaging posts





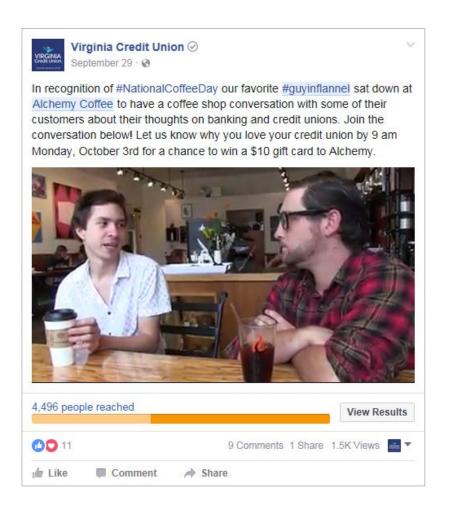
Facebook: Behind the scenes posts







Side Project: Coffee Shop Conversations



A 2 minute "Coffee Shop Conversations" video was created with our #guyinflannel holding real financial conversations with customers of Alchemy Coffee as part of National Coffee Day.



Facebook: Results

	Total Facebook Posts: 39		
People Reached 246,930	Video Views 78,455	10-Second Views 28,462	Minutes Viewed 17,936
Post Clicks 4,456	Likes 1,017	Comments 758	Shares 135
	Total Cost: \$984.66		

