#LoveMyRide Auto Loan Campaign Staff Engagement

To encourage our staff to participate and share about our #LoveMyRide/Auto Loan Campaign to members and potential members, we gave each staff a toy white car. We included a checkered flag on the car that displayed our \$1 Million campaign goal as well as a number for a raffle drawing.



Employee Raffle:

Every week for six weeks, we sent an email to staff for a chance to win prizes.

From: Mktg

Sent: Thursday, May 26, 2016 1:05 PM

To: All Staff

Subject: Lap Five...Grab your flag!



To claim your prize, respond to this email.

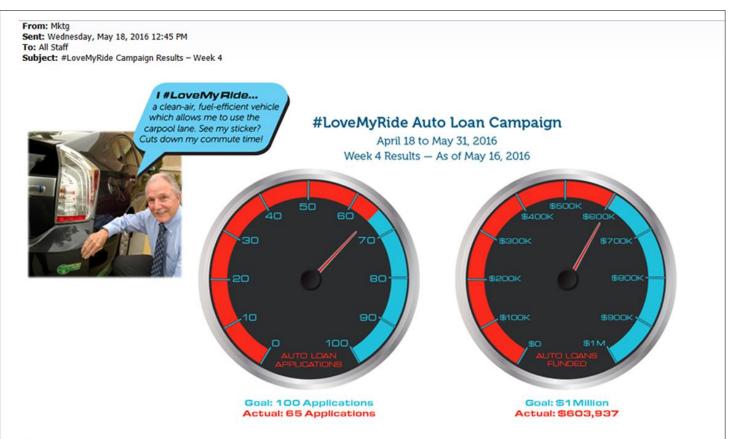
*Be sure to keep your car and flag throughout the promotional period (April 18, 2016 through May 31, 2016) for your chance to win more exciting prizes!

Accelerate full speed ahead by sharing about our Auto Loan rates as low as 1.99%!

Is your photo there? Post your ride and a note on why you #lovemyride on our <u>Facebook page</u>. And share our #LoveMyRide sweepstakes on Facebook and Twitter.

Emails to Staff

We sent this email to all staff informing them about the status of our auto loan campaign goal using an odometer image. This week's staff email includes a photo and messages our President/CEO, John Walling, sharing to staff why he loves his ride.



Hi Team.

Week four results are in and we're going in full throttle! Don't let the momentum idle, accelerate full speed ahead by sharing about our Auto Loan rates as low as 1.99%!

Check out John Walling's selfie!

It's your turn to take a selfie with your ride and post a note on why you #LoveMyRide to our Facebook page. Even though you're not eligible to win, you can still have some fun and support our promotional efforts.

Plus, everyone gets to see your smiling face and four wheels. Visit myCCCU.com/sweepstakes.

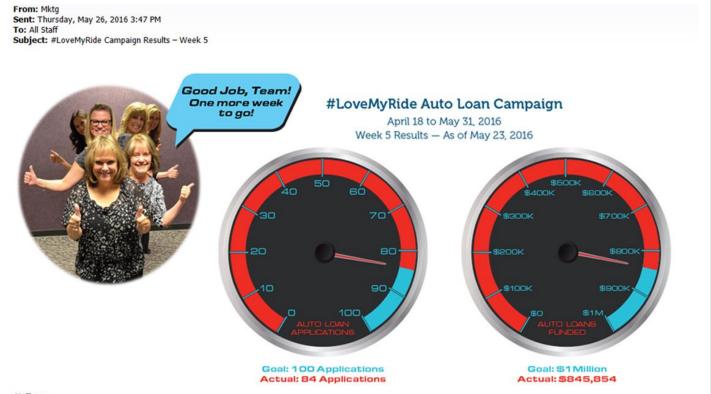
Help Us Spread the Word on Facebook and Twitter!

Simply share the #LoveMySweepstakes using the following posts options:

- Facebook: Want a chance to win up to \$500? Christian Community Credit Union, where I work, is having #LoveMyRide sweepstakes! Just post a selfie with your ride and a note on why you #LoveMyRide. Details & rules at myCCCU.com/lovemyride.
- Twitter: I work at @myCCCU and they're holding a #selfie #sweepstakes! Post a pic & caption and you could win \$500! Details: myCCCU.com/lovemyride

*For compliance purposes, you must include verbiage that you work for the Credit Union when posting about the sweepstakes on social media.

This week's staff email includes a photo of our hardworking Lending Team encouraging our staff to keep on going with one more week to go in our campaign.



Hi Team,

Week five results are in and we're in it to win it! With one lap (week) to go, give it your all! Memorial weekend is one of the biggest car-buying events of the year so be sure to share about our Auto Loan rates as low as 1.99%!

Where's your selfie?

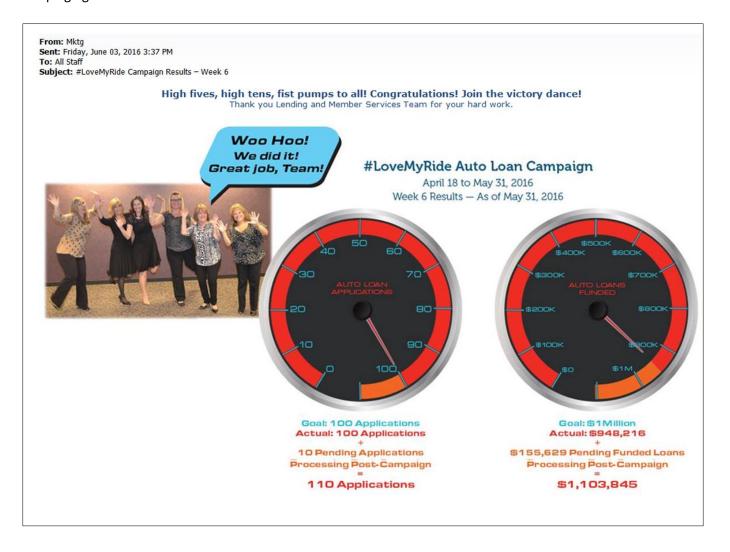
It's not too late to take a selfie with your ride and post a note on why you #LoveMyRide to our Facebook page. Even though you're not eligible to win, you can still have some fun and support our promotional efforts. Plus, everyone gets to see your smiling face and four wheels. Visit myCCCU.com/sweepstakes.

Help Us Spread the Word on Facebook and Twitter!

Simply share the #LoveMySweepstakes using the following posts options:

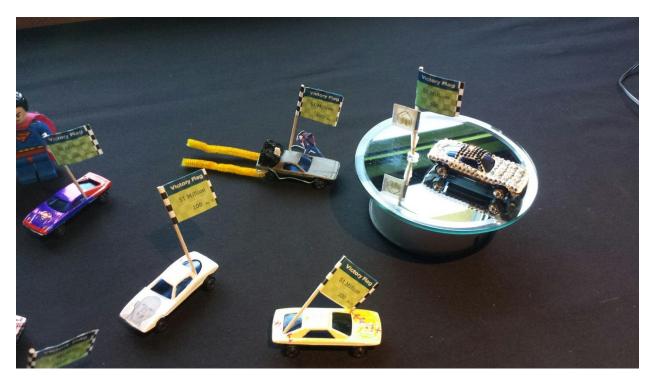
- Facebook: Want a chance to win up to \$500? Christian Community Credit Union, where I work, is having #LoveMyRide sweepstakes! Just post a selfie with your ride and a note on why you #LoveMyRide. Details & rules at myCCCU.com/lovemyride.
- Twitter: I work at @myCCCU and they're holding a #selfie #sweepstakes! Post a pic & caption and you could win \$500! Details: myCCCU.com/lovemyride
- *For compliance purposes, you must include verbiage that you work for the Credit Union when posting about the sweepstakes on social media.

This final all staff email shows our hardworking Lending Team doing a happy dance as we exceeded our Auto Loan campaign goal!



At the end of the campaign, we had a car design contest wherein staff had the opportunity to get creative and "jazz up" their toy car for an "Auto Show." Car design with the most votes won a free car wash. Below are the car show entries.







Posters for "Car Show" displayed at the break room for voting instructions and the voting ballot. Employee with the most votes wins a free car wash.





All staff email announcing winners of car show. One winner from each branch won a \$20 Car Wash.

